



Estimated Seller Closing Costs (varies per transaction and specific contract terms)

PURCHASE PRICE	\$100,000	\$150,000	\$250,000	\$350,000
TAXES				
Prorated County Taxes	Varies based on closing month. If you have a mortgage with escrow, your taxes will be paid from that.			
BROKER'S FEES				
Listing Broker Commission (3%)	\$3,000	\$4,500	\$7,500	\$10,500
Selling Broker Commission (3%)	<u>3,000</u>	<u>4,500</u>	<u>7,500</u>	<u>10,500</u>
	\$6,000	\$9,000	\$15,000	\$21,000
TITLE CHARGES				
Closing Fee (\$400 fee split with buyer)	200	200	200	200
Abstracting & Certification (varies)	600	600	600	600
GOVERNMENT RECORDING & TRANSFER CHARGES				
Recording Fees	75	75	75	75
Documentary Stamps (0.15%)	150	225	375	525
ESTIMATED NET PROCEEDS	\$92,975	\$139,900	\$233,750	\$327,600
Less Loan Payoff	?	?	?	?
POSSIBLE SETTLEMENT CHARGES				
Home Warranty	550	550	550	550
FHA/VA Requirements	300	300	300	300
Homeowner Assn Dues/Assess.	?	?	?	?

