



Estimated Seller Closing Costs

SALES PRICE	\$100,000	\$150,000	\$250,000	\$350,000
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TAXES

Prorated County Taxes

Varies based on closing month/day. If you have a mortgage with escrow, your taxes are paid from that. You will be debited for the amount you've owned the property this year.

BROKER'S FEES (per BHHS Office Policy)

Listing Broker Commission (3%)	\$3,000	\$4,500	\$7,500	\$10,500
Selling Broker Commission (3%)	<u>3,000</u>	<u>4,500</u>	<u>7,500</u>	<u>10,500</u>
	\$6,000	\$9,000	\$15,000	\$21,000

TITLE CHARGES

Closing Fee (\$400 fee split with buyer)	200	200	200	200
Abstracting & Certification (varies)	550	550	550	550
Federal Court Check	100	100	100	100
UCC Certification	100	100	100	100

GOVERNMENT RECORDING & TRANSFER CHARGES

Recording Fees	50	50	50	50
Documentary Stamps (0.15%)	150	225	375	525

ESTIMATED NET PROCEEDS	\$92,975	\$139,900	\$233,750	\$327,600
Less Loan Payoff	?	?	?	?

POSSIBLE SETTLEMENT CHARGES

Home Warranty	500-600	500-600	500-600	500-600
FHA/VA Requirements	300	300	300	300
Homeowner Association Dues	?	?	?	?

