Sold on Shawnee
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# Questions to Ask Any Buyer's Agent

Ask me and every agent you're considering the same questions.
Here's what good answers sound like.

| ASK THIS | LISTEN FOR… |
|---|---|
| 1. How do you handle showing feedback requests from the listing agent? | …your written permission before anything is shared. |
| 2. Will you read the whole contract and explain it to me? | …every paragraph, every page, in plain English, before you sign. |
| 3. What training do you have in representing buyers? | …specific professional designations and advanced courses, not just years of experience. |
| 4. How do you get paid, and what do I sign before we tour? | …a written agreement, explained before you tour, with the fee stated plainly. |
| 5. How will you tell me about problems with a house I'm falling for? | …a clear yes, with an example. |
| 6. What's behind your offer numbers? | …comparable sales data you can see, not just a feeling or a number pulled from a website. |
| 7. How quickly will you answer my questions, and how? | …a specific answer, not "ASAP," and an agreed way to reach each other. |
| 8. What happens if the appraisal comes in low? | …a plan with options, like a price reduction, a split, or extra cash. |
| 9. How do you invest in protecting homeownership, such as the REALTORS® Political Action Committee (RPAC)? | …a direct answer. |

Ask me these, and I'll answer every one. Call or text 405-585-6580.

NextHome
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